

2013 AUCTION TOTALS

	2013 SALES (IN US\$ MILLIONS)	2012 SALES (IN US\$ MILLIONS)	PERCENT CHANGE
NEW YORK			
Zachys Auctions	\$25.26	\$28.50	-11%
Acker Merrall & Condit	\$24.26	\$25.70	-6%
Sotheby's	\$12.47	\$17.70	-29%
Christie's	\$9.31	\$11.90	-22%
Wally's with Crush	\$2.68	-	
Bonham's	\$1.10	\$1.98	-44%
TOTAL NEW YORK	\$75.09	\$85.73	-12%
OTHER U.S.			
Hart Davis Hart (Chicago)	\$36.07	\$26.30	37%
Heritage (Los Angeles)	\$6.50	\$6.50	0%
Bonhams (San Francisco)	\$4.54	\$4.40	4%
Spectrum (Los Angeles)	\$3.75	-	
Acker Merrall & Condit (Chicago)	-	\$4.10	
Zachys (California)	-	\$6.70	
TOTAL UNITED STATES	\$125.96	\$133.68	-6%
U.K. & EUROPE			
Sotheby's London	\$19.86	\$19.70	1%
Christie's London (includes Internet only sales)	\$15.90	\$17.40	-9%
Christie's Europe (includes Internet only sales)	\$13.10	\$16.10	-18%
Bonham's U.K.	\$9.08	\$6.50	40%
Spectrum London	-	\$2.10	
TOTAL U.K. & EUROPE	\$57.94	\$61.85	-6%
HONG KONG (IN \$US)			
Acker Merrall & Condit	\$34.54	\$46.90	-26%
Christie's	\$26.00	\$37.00	-30%
Sotheby's	\$25.45	\$27.00	-6%
Zachys	\$21.46	\$31.20	-31%
Spectrum	\$3.63	\$9.80	-63%
Bonham's	\$3.49	\$3.20	8%
TOTAL HONG KONG	\$114.56	\$155.20	-26%
INTERNET ONLY			
Winebid.com	\$26.00	\$24.00	8%
Zachys U.S.	\$5.55	\$3.20	76%
Acker Merrall & Condit	\$4.97	\$6.70	-25%
Christie's Worldwide	\$3.66	\$1.40	158%
Spectrum	\$2.68	-	
Morrell & Co.	\$1.65	-	-42%
Zachys Hong Kong	\$0.72	-	
Heritage	\$0.63	\$0.57	11%
TOTAL INTERNET	\$38.66	\$38.70	1%
WORLD TOTAL	\$337.13	\$389.34	-13%
MARKET LEADERS WORLDWIDE			
CHRISTIE'S	\$67.98	\$82.40	-18%
ACKER MERRALL & CONDIT	\$63.77	\$83.30	-23%
SOTHEBY'S	\$57.79	\$64.40	-10%

Source: Wine Spectator