

2017 AUCTION TOTALS

	2017 SALES (IN USD MILLIONS)	2016 SALES (IN USD MILLIONS)	PERCENT CHANGE
NEW YORK			
Zachys	\$43.5	\$31.3	41%
Acker Merrall & Condit	\$41.4	\$26.8	55%
Sotheby's	\$22.9	\$33.9	-32%
Christie's	\$11.5	\$10.8	7%
TOTAL NEW YORK	\$119.3	\$102.8	16%
OTHER U.S.			
Hart Davis Hart (Chicago)	\$48.7	\$47.9	2%
Heritage (Los Angeles)	\$13.1	\$9.5	38%
Bonhams (San Francisco)	\$2.3	\$2.7	-15%
Spectrum (Los Angeles)	\$1.6	\$1.8	-11%
Zachys (San Francisco)	-	\$3.6	-
TOTAL U.S. (including N.Y.)	\$185.0	\$168.3	10%
U.K. & EUROPE			
Sotheby's (London)	\$16.4	\$17.8	-8%
Christie's (London)	\$12.0	\$7.3	64%
Bonhams (London)	\$5.7	\$7.8	-27%
Christie's (Geneva)	NA	\$5.6	-
TOTAL U.K. & EUROPE	\$34.1	\$38.5	-11%
HONG KONG			
Acker Merrall & Condit	\$32.2	\$26.2	23%
Zachys	\$26.2	\$21.9	20%
Sotheby's	\$24.5	\$22.0	11%
Christie's	\$11.6	\$14.9	-22%
Bonhams	\$3.5	\$7.0	-50%
TOTAL HONG KONG	\$98.0	\$92.0	7%
INTERNET			
Winebid.com	\$28.0	\$25.0	12%
Zachys	\$9.7	\$8.9	9%
Spectrum	\$8.3	-	-
Acker Merrall & Condit	\$7.0	\$6.0	17%
Heritage	\$1.0	-	-
Bonhams	\$0.2	-	-
Christie's	NA	NA	-
TOTAL INTERNET	\$54.0	\$39.9	35.3%
GLOBAL TOTAL	\$371.1	\$338.7	9.6%
MARKET LEADERS WORLDWIDE			
ACKER MERRALL & CONDIT	\$80.3	\$58.5	37%
ZACHYS	\$79.3	\$65.7	21%
SOTHEBY'S	\$63.8	\$73.8	-14%

Source: Auction houses