

# 2018 AUCTION TOTALS

	2018 SALES (IN USD MILLIONS)	2017 SALES (IN USD MILLIONS)	PERCENT CHANGE
<b>NEW YORK</b>			
Acker Merrall & Condit	\$52.8	\$41.4	28%
Zachys	\$43.2	\$43.5	-1%
Sotheby's	\$28.2	\$22.9	23%
Christie's	\$6.5	\$11.5	-43%
<b>TOTAL NEW YORK</b>	<b>\$130.7</b>	<b>\$119.3</b>	<b>10%</b>
<b>OTHER U.S.</b>			
Hart Davis Hart (Chicago)	\$67.9	\$48.7	39%
Heritage (Los Angeles)	\$10.4	\$13.1	-21%
Zachys (San Francisco)	\$5.9	-	-
Bonhams (San Francisco)	\$1.8	\$2.3	-22%
Spectrum (Beverly Hills)	\$3.9	\$1.6	144%
<b>TOTAL U.S. (including N.Y.)</b>	<b>\$220.6</b>	<b>\$185.0</b>	<b>19%</b>
<b>U.K. &amp; EUROPE</b>			
Sotheby's (London)	\$17.8	\$16.4	9%
Christie's (London)	\$15.1	\$13.6	11%
Bonhams (London)	\$6.3	\$5.7	11%
Christie's (Geneva)	\$7.2	\$5.6	29%
<b>TOTAL U.K. &amp; EUROPE</b>	<b>\$46.4</b>	<b>\$41.3</b>	<b>12%</b>
<b>HONG KONG &amp; SHANGHAI</b>			
Sotheby's	\$51.9	\$24.5	112%
Acker Merrall & Condit	\$43.0	\$32.2	34%
Zachys	\$22.3	\$26.2	-15%
Christie's (Hong Kong)	\$13.9	\$11.4	22%
Christie's (Shanghai)	\$3.8	-	-
Bonhams	\$2.3	\$3.5	-34%
<b>TOTAL HONG KONG &amp; SHANGHAI</b>	<b>\$137.2</b>	<b>\$97.8</b>	<b>40%</b>
<b>INTERNET</b>			
Winebid.com	\$31.0	\$28.0	11%
Acker Merrall & Condit	\$9.3	\$7.0	33%
Zachys	\$9.3	\$9.7	-4%
Hart Davis Hart	\$9.2	-	-
Spectrum	\$10.0	\$8.3	20%
Christie's	\$3.4	\$3.4	0%
Heritage	\$2.4	\$1.0	140%
Bonhams	-	\$0.2	-
Sotheby's	\$0.3	-	-
<b>TOTAL INTERNET</b>	<b>\$74.9</b>	<b>\$57.6</b>	<b>30%</b>
<b>GLOBAL TOTAL</b>	<b>\$479.1</b>	<b>\$381.7</b>	<b>26%</b>
<b>MARKET LEADERS WORLDWIDE</b>			
<b>Acker Merrall &amp; Condit</b>	<b>\$105.2</b>	<b>\$80.3</b>	<b>31%</b>
<b>Sotheby's</b>	<b>\$98.1</b>	<b>\$63.8</b>	<b>54%</b>
<b>Zachys</b>	<b>\$80.7</b>	<b>\$79.4</b>	<b>2%</b>

Source: Auction houses